



## Sales Managers

Dan Bria, Pacific North  
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**David Birdno**

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**Counties:**

**CO** - Adams, Arapahoe, Boulder, Broomfield, Clear Creek, Denver, Eagle, Garfield, Gilpin, Grand, Jackson, Jefferson, Larimer, Logan, Moffat, Morgan, Phillips, Pitkin, Rio Blanco, Routt, Sedgwick, Summit, Washington, Weld, Yuma

**Dan Bria**

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**Counties:**

**NV** - Clark County

**Rob Briggs**

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**Counties:**

**AK** - All counties

**Nicolai Caviglia**

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**Counties:**

**CA** - Alpine, Inyo, Lassen, Mono, Plumas, Sierra

**NV** - All counties, except Clark County

**Mark Cowen**

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**Counties:**

**MT** - Big Horn, Blaine, Carbon, Carter, Cascade, Chouteau, Custer, Daniels, Dawson, Fallon, Fergus, Gallatin, Garfield, Golden Valley, Hill, Judith Basin, Liberty, McCone, Meagher, Musselshell, Park, Petroleum, Phillips, Powder River, Prairie, Richland, Roosevelt, Rosebud, Sheridan, Stillwater, Sweet Grass, Treasure, Valley, Wheatland, Wibaux, Yellowstone

**WY** - All counties

**Shannon Crays**

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**Counties:**

**ID** - Ada, Adams, Bannock, Bear Lake, Bingham, Blaine, Boise, Bonneville, Butte, Camas, Canyon, Caribou, Cassia, Clark, Custer, Elmore, Franklin, Fremont, Gem, Gooding, Idaho, Jefferson, Jerome, Lemhi, Lincoln, Madison, Minidoka, Oneida, Owyhee, Payette, Power, Teton, Twin Falls, Valley, Washington

**OR** - Baker, Grant, Harney, Malheur, Onion, Wallowa

**UT** - Rich

**Randy Dollins**

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**Counties:**

**CA** - Butte, Colusa, Del Norte, Glenn, Humboldt, Lake, Mendocino, Modoc, Nevada, Placer, Shasta, Siskiyou, Sutter, Tehama, Trinity & Yuba Counties; plus Richmond Fire Department in Contra Costa County

**Jonathan Goettling**

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**Counties:**

**OR** - Baker, Gilliam, Grant, Hood River, Morrow, Sherman, Umatilla, Wasco

**WA** - Adams, Asotin, Benton, Chelan, Columbia, Douglas, Franklin, Garfield, Grant, King, Kittitas, Klickitat, Okagnogan, Pend Oreille (Newport), Spokane (Liberty Lake), Walla Walla, Whitman, Yakima

**Kevin Henson**

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**Counties:**

**NM** - Bernalillo, Catron, Chaves, Cibola, Colfax, Curry, De Baca, Eddy, Guadalupe, Harding, Lea, Lincoln, Los Alamos, McKinley, Mora, Otero, Quay, Rio Arriba, Roosevelt, San Juan, San Miguel, Sandoval, Santa Fe, Socorro, Taos, Tarrant, Union, Valencia

**Jason Kastrinos**

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**Counties:**

**WA** - King, Island, San Juan, Skagit, Snohomish, Whatcom

**Bill Lianides**

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**Counties:**

**CA** - Monterey, San Luis Obispo, San Mateo, Santa Cruz

**Chris Mackey**

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**Counties:**

**OR** - Multnomah, Washington

**WA** - Clallam, Clark, Cowlitz, Grays Harbor, Jefferson, Kitsap, Lewis, Mason, Pacific, Pierce, Skamania, Thurston, Wahkiakum

**Kevin Leary**

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**Counties:**

**HI** - All counties

**Sean McGuffin**

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**Counties:**

**ID** - Benewah, Bonner, Boundary, Canyon, Clearwater, Idaho, Kootenai, Latah, Lewis, Nez Perce, Shoshone

**MT** - Beaverhead, Cascade, Deer Lodge, Flathead, Glacier, Granite, Idaho, Jefferson, Lake, Lewis and Clark, Lincoln, Mineral, Missoula, Pondera, Powell, Ravalli, Sanders, Silver Bow, Teton, Toole

**WA** - Ferry, Lincoln, Pend Oreille, Spokane, Stevens

**Jerrod Mickle**

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**Counties:**

**OR** - Benton, Clackamas, Clatsop, Columbia, Coos, Crook, Curry, Deschutes, Douglas, Jackson, Jefferson, Josephine, Klamath, Lake, Lane, Lincoln, Linn, Marion, Polk, Tillamook, Wheeler, Yamhill

**Trevor Murphy**

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**Counties:**

**CA** - Alameda, Contra Costa, San Benito, Santa Clara, San Francisco

**Chris Parano**

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**Counties:**

**CA** - Fresno, Kern, Kings, Madera, Mariposa, Merced, San Joaquin, Stanislaus, Tulare

**Gary Norton**

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**Counties:**

**AZ** - Coconino, Maricopa (North, Mohave, Yavapai

**Thomas Parascandola**

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**Counties:**

**CO** - Alamosa, Archuleta, Baca, Bent, Chaffee, Cheyenne, Conejos, Costilla, Crowley, Custer, Delta, Dolores, Douglas, El Paso, Elbert, Fremont, Gunnison, Hinsdale, Huerfano, Kiowa, Kit Carson, La Plata, Las Animas, Lincoln, Mesa, Montezuma, Montrose, Otero, Ouray, Park, Prowers, Pueblo, Rio Grande, Saguache, San Juan, San Miguel, Teller

**Tracy Rabe**

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**Counties:**

**CA** - Riverside, San Bernardino

**Travis Sparks**

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**Counties:**

**AZ** - Apache, Cochise, Coconino (Southeast, Gila, Graham, Greenlee, La Paz, Maricopa (South, Navajo, Pima, Pinal, Santa Cruz, Yuma

**NM** - Dona Ana, Grant, Hidalgo, Luna, Sierra

**Shawn Sweeney**

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**Counties:**

**CA** - Amador, Calaveras, El Dorado, Marin, Napa, Sacramento, Solano, Sonoma, Tuolumne, Yolo

**Charles Turansky**

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**Counties:**

**CA** - Los Angeles, Santa Barbara, Ventura

**Patrick Vietti**

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**Counties:**

**UT** - All Counties

**Chad Ziegenhorn**

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**Counties:**

**CA** - Imperial, Orange, San Diego